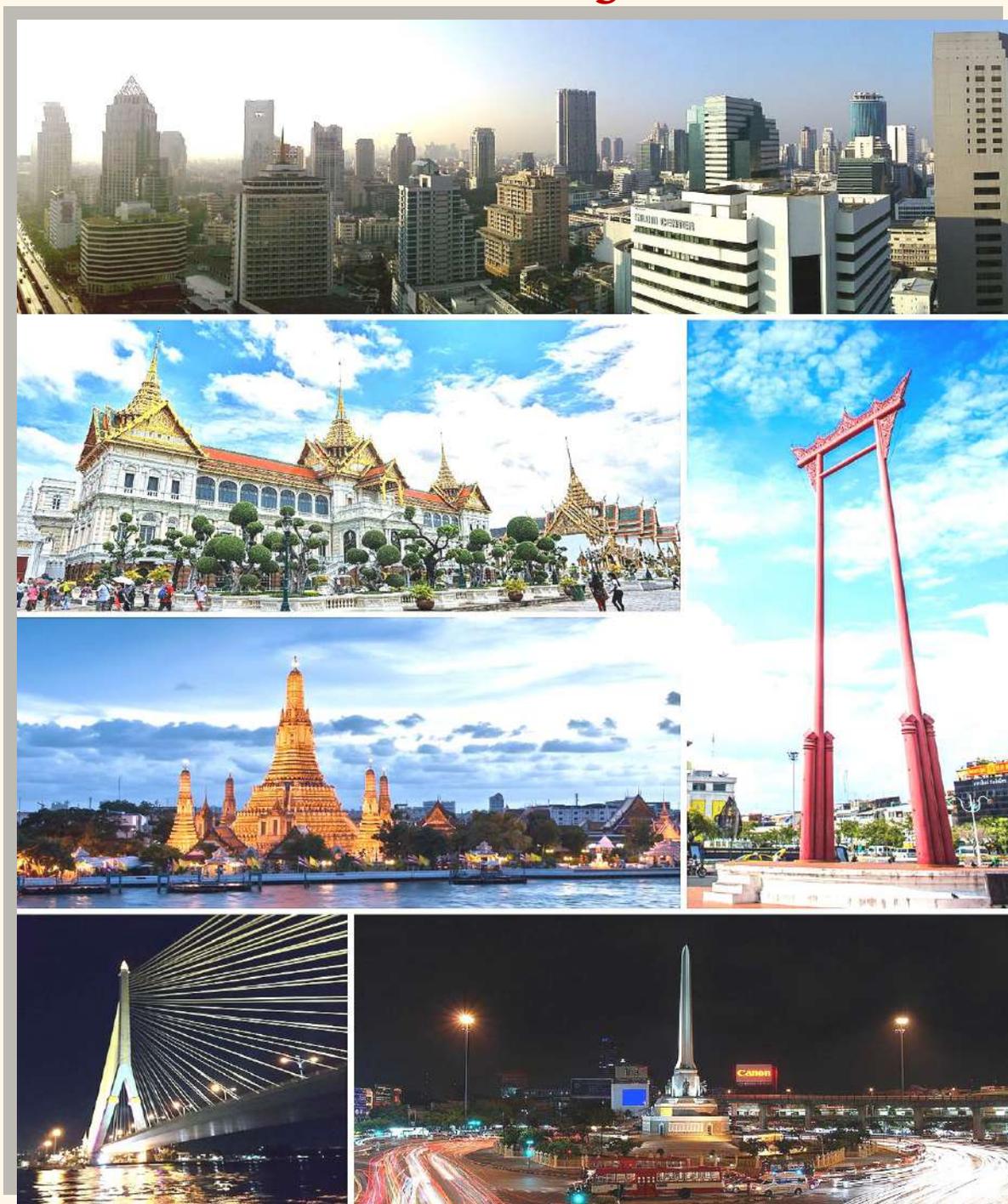




*WELCOME TO CPN 23RD YEAR
NOW IN BANGKOK!!!*





ATACO
FREIGHT SERVICES

LARRY AGABA & HIS TEAM IN ACTION:

JAPANESE AID PROJECT 2018 FROM DAR PORT TO BURUNDI (6000MT OF RICE)



*A*TACO is currently handling a Japanese Aid project to the government of Burundi from Dar-Es-Salaam port:

Cargo description- Rice

- **Quantity- 6000MT**
- **Truck loads- 200 trucks**



Hapag-Lloyd and others plan to establish a container shipping association

Hamburg, Germany — A.P. Moller – Maersk, CMA CGM, Hapag-Lloyd, MSC and Ocean Network Express plan to establish container shipping association with the purpose of paving the way for digitalization, standardization and interoperability in the container shipping industry.

IT executives from A.P. Moller – Maersk, CMA CGM, Hapag-Lloyd, MSC and Ocean Network Express are currently discussing the creation of common information technology standards which shall be openly available and free of charge for all stakeholders of the wider container shipping industry. [Read more](#)



We initiated an induction program for Nomita. 1st session was held on 17th Nov, 2018 at The Ambassador Hotel, Mumbai

NEW GLOBE LOGISTIK has appointed **Mrs. Nomita Kothari as Director**

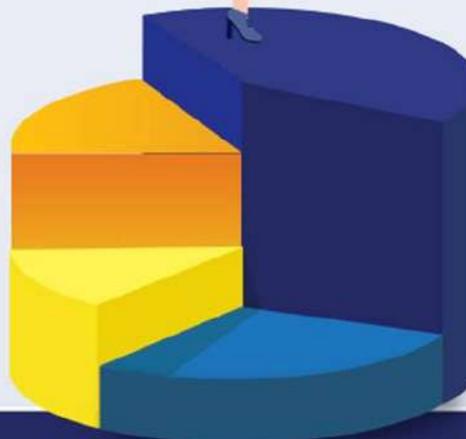
with effect from 17th December, 2018.
With an overall experience of 27 years in the Air Cargo Industry, Nomita is well versed with the dynamic and competitive airline industry.

Nomita started her career with Air France – KLM – Martin Air Cargo managing Customer Services for India. She worked with them for 22 years, in-charge of a team across India responsible for Reservations, Pricing, Claims & Complaints, Cost Budgets, Capacity Management and Trainings.

She later moved to Sharaf Cargo Pvt Ltd, General Sales Agent for Oman Air, Air Mauritius, Delta, Ethiopian Airlines, Singapore Airlines with 13 offices across India, she was responsible for Business Development, Revenue & Flight Optimization, Performance Review, Budgets, Contracts, Pricing, Reports & Analysis.

At New Globe, Nomita will be responsible for overall development of Air Freight Product across India.

Mrs. Nomita Kothari
Director



New Globe Logistik LLP
+91 22 48791400 | +91 22 48791800
newglobe@newglobe.com



E-Commerce driving growth for global air cargo market: IATA

1. IATA predicts slower growth in 2019

Geneva, Switzerland — Demand growth is expected to slow in 2019 due to a weaker world trade environment, which has been impacted by increasing protectionism, with tonnage predicted to nearly four per cent, according to the International Air Transport Association (IATA).

The prediction was made at the association's annual cargo media, held at its headquarters in Geneva, Switzerland, attended by *Canadian Shipper*.

IATA is predicting that, following an increase of 4.1 per cent in 2018, growth will slow to 3.7 per cent to 65.9 million tones, the slowest pace since 2016.

Cargo yields are expected to grow two per cent, well below the "exceptional" 10 per cent growth in 2018.

IATA says this continues to recent strengthening of the cargo business since cost increases are lower.

Overall cargo revenues are expected to reach \$116.1 billion in 2019, up from \$109.8 billion in 2018.

IATA director general and CEO, Alexandre de Juniac says: "We had expected that rising costs would weaken profitability in 2019. But the sharp fall in oil prices and solid GDP growth projections have provided a buffer. So we are cautiously optimistic that the run of solid value creation for investors will continue for at least another year. But there are downside risks as the economic and political environments remain volatile."

The association forecasts that global airline net profits will be \$35.5 billion in 2019, up from \$32.3 billion in 2018, making 2019 the tenth year of profit and fifth consecutive year where airlines deliver a return on capital that exceeds the industry's cost of capital.

During a presentation, IATA's chief economist Brian Pearce, pointed out that air cargo has outperformed the sluggish world economy and grown more over the last five years than other modes of transportation.

2. E-Commerce:

He also citing the phenomenal growth in e-commerce for helping to keep air cargo's share of shipping higher.

Digital technologies have revolutionized the retail industry, IATA's head of e-commerce and cargo operations, Brendan Sullivan told the assembled media members.

Global e-commerce is growing at 20 per cent on average per year, he said. "With the emergence of many new players and consumers, including developing countries, there's still a lot of room for growth. 11.4 per cent retail sales are happening online of global retail sales—one product in 10."

He also said that today, online shoppers want speed, predictability of delivery times and visibility. This requires tracking and monitoring in real time, smart data sharing, speedy customs procedures and efficient and seamless return of products, something the air cargo industry is well positioned to do.

By improving e-commerce services and making them globally available, developing countries can grow their economies, reducing poverty and inequality, said Sullivan. "The air cargo industry is transforming to capitalize on e-commerce by building global standards, creating partnerships and fostering innovation."

He pointed out that IATA, including Cargo iQ, works hand-in hand with the air cargo industry in embracing new initiatives and technologies that enable speed, visibility, and predictability such as Interactive Cargo to track, monitor and interact with each shipment, ONE Record to replace all existing paper and electronic documents through a virtual shipment record, Fast Cargo to speed up on-the-ground processes and Cargo Facility of the Future to embrace innovative technologies and processes.



23rd Annual Conference – Bangkok, Thailand April 10th to April 14th, 2019



Shangri-La Hotel

89 Soi Wat Suan Plu, New Road,
Bangrak, Bangkok 10500 Thailand

ACCOMMODATION

ROOM CATEGORY	THB (Thai Baht)	SINGLE	DOUBLE
Deluxe	THB	5,500	6,000
Deluxe River View	THB	6,000	6,500
Deluxe Balcony	THB	6,500	7,000
Horizon Club	THB	9,500	9,500
Executive Suite	THB	11,000	11,000
Executive River View Suite	THB	12,000	12,000

Delegates to the conference will book and pay for their own accommodation at the preferential rates listed above. Room rates are inclusive of buffet breakfast, WIFI internet access, 10% service charge and Govt. taxes (currently 17.7%)

MEMBER/NON-MEMBER FEES

CATEGORY	EARLY BIRD FEE VALID UNTIL DEC. 31 ST , 2018	CONFERENCE FEE EFFECTIVE JAN 1 ST , 2019	NON-MEMBER FEE
Delegate Fee	USD 975.00	USD 1,075.00	USD 1175.00
Young Participant Fee (under 35 years) Includes training on April 14 th	USD 775.00	USD 975.00	USD 999.00
Spouse Fee	USD 600.00	USD 650.00	USD 750.00

FEES INCLUDES;

April 10 th , 2019	<ul style="list-style-type: none"> BOD Meeting (only for Board members) Welcome Reception
April 11 th , 12 th & 13 th , 2019	<ul style="list-style-type: none"> 3 days Meetings with Lunch + Coffee Breaks (excluding spouses) Annual General Meeting (only for members) 2 Dinners 2 ½ days city tours (only for spouses)
April 14 th , 2019	Training Workshop: Requires separate registration

CPN WEBSITE IS OPEN FOR CONFERENCE REGISTRATION. REGISTRATION IS MANDATORY
www.cargopartnersnetwork.com

IMPORTANT: NO REFUNDS FOR CANCELLATION AFTER FEBRUARY 5TH, 2019



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The CPN 23rd Annual Conference
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SEND US YOUR FEED BACK

We are always open to your comments and suggestions. Let us know what topics you would like to see discussed in our Bulletin and your impressions about this new era of communication we are initiating. By getting better communicated, the impact of our interactions will increase and be potentiated. Keep in mind the increases challenges that globalization imposes to us and, in consequence, apply this valuable formula: **"Act locally; but think Globally"** [Not a CPN member? If you are interested to receive this Bulletin, please send an email to subscribe to cpn@cargopartnersnetwork.com]